

**Rajbir Kantia**  
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## **CAREER OBJECTIVE**

To be an active team member of a professional company, this reviews perspective with respect to company requirements and constant technological developments worldwide to attain professional growth.

## **STRENGTHS**

- Self-motivated
- positive attitude
- Hard Worker
- Good Team Player
- Easy Adaptability to new environment

## **ACADEMIC QUALIFICATION**

- **10<sup>th</sup>** passed from **BSEH** with **60%** in **2008**.
- **10+2** passed from **BSEH** with **60%** in **2010**.
- **BBA** from **VAISH College Bhiwani, Haryana** in **2013** with **66%**.
- **MBA (Marketing + HR)** from **OM Institute of Technology and Management Hisar**

## **EXPERIENCE**

1. Worked with **IndusInd bank** at **Bhiwani** as a **Relationship officer in Sales Merchant aquation department** from February 2023 to till now.

### **Job Responsibility**

- Sourcing Current Account, with new customer
  - Cross sell other banking products i.e., asset loan, insurance, health insurance, general insurance
  - Achieving target
2. Worked with **Vidhata Metal Pvt Ltd** at **Mumbai** as a **SALES Manager** from March 2018 to January 2023.

### **Job Responsibility**

- Fully responsible for quality of product
- Dealing with different - different client.
- B to B process.

- Negotiate with buyer for comfort margin price zone.
- Responsible for all things which include the things like paper work for deal close at what price and quantity
- Responsible for duties and all paper work

### **Internship**

- Completed internship in Training and development Project at Grasim Textile Ltd, Bhiwani Haryana in 2012.
- Completed internship on Sales Promotion Project at Ureka Advisory Pvt Ltd, Bhiwani Haryana in May 2015

### **Certification**

- **One Year Diploma in Computer Application**

### **Hobbies**

- Learn new technology.
- Listening Music.
- Travelling new cities.

### **DECLARATION**

I hereby, declare that the information and particulars given above are true and correct to the best of my knowledge and belief.

**Date:**  
**Place:**

**Rajbir Kantia**